

WHY DO IT TWICE?

Bartch Roofing is new to ComputerEase, using it for only four months. Before that, the company was using MAS 90.

“Our old system couldn’t handle union payroll. I did it twice!”, says Shannon Bartch. “I did it once for the payroll company and then I’d take that and build it into our jobs for billing.”

“Integration with job cost is the single biggest reason Bartch Roofing made the change to ComputerEase”, said Shannon. “The program’s strong import function meant that we didn’t have to manually re-key job numbers in real time. As a labor intensive contractor this timely information is so critical.”

“While this job cost integration is important to the business, it has impacted me positively as well. Information is now available to those who need to know

on a real-time basis. It used to be that estimators would come to me with a million questions taking time away from other priorities. Now I can tell them how to pull up the information and look for themselves. Some do, and some are still computer phobic — we’re working on it!”

“I’m tickled with the AIA billing.”, says Shannon. “And we’re getting better with lien waivers. Since we’re still new, we don’t have it all down yet, but we’re getting more and more comfortable. The next thing to work on is invoice routing.”

Surviving the Transition

Anytime you switch programs, it’s a hassle. In our case, it went fairly smoothly, except for us using the system when we weren’t 100% ready. We jumped in just a little too soon. We learned the hard way and had to manually clean some things up. But

what we discovered was just how easy it is to fix mistakes in ComputerEase. Mistakes in our old system used to cause major GL problems and hassles. That wasn’t the case here, everything is easy to work with and fix.

Support For The Paranoid

“As I’m working through new stuff, like lien waivers, I feel very comfortable calling support with questions. I’m a paranoid person, and the support line is my reassurance that I’m not doing anything wrong. As a new user, I need that calming effect.”

“Beth is sweet and very patient with answering my crazy questions. And Ed is awesome at fixing my screw-ups. All he says is “Okay, now you know not to touch that one again!” It’s nice that they will do a remote log-in session with me to see what I’m talking about and walk me through it. That’s important for me with my accessibility issues.”



“If you’re under the Arch, you should be under their roof!”

Bartch Roofing has been serving the metropolitan St. Louis area for over twenty years. Specializing in commercial and industrial jobs, they handle new construction, replacements, and roof maintenance.

We asked Shannon if she would recommend Common Sense Solutions and ComputerEase to another construction company.

“Yes, but only to companies who care about tracking time-sensitive labor and job costs.”

(Oh, wait — that’s every construction company, isn’t it?)

SPECIAL NEEDS MADE COMPUTEREASY

After hearing Shannon talk about the complicated business transactions she processes every day to keep up with union payrolls and job costing, you’d think that was challenge enough. But Shannon has another set of challenges, and they don’t slow her down!

Shannon suffers from vision loss caused by cone cell dystrophy, making it extremely difficult for her to read a computer screen.

ComputerEase works with a screen reading program called Window Eyes, enabling Shannon to use her mouse to “read” the screen for her. One of the reasons Bartch Roofing selected the program was the Window Eyes compatibility. The core features built into ComputerEase (like strong keyboard controls and special function keys), make it more user-friendly for all users. It also helps Shannon better manage the complicated payroll and job costs of a large commercial roofing company.