



Technology Solutions for the Construction and Service Industries

Shelton Construction
Benton Harbor, MI

Interview with Gail Kabel,
Accounting Manager

COMMON SENSE SOLUTIONS MOVES SHELTON CONSTRUCTION'S TECHNOLOGY TO A NEW LEVEL

Since 1993, general contractor Shelton Construction has successfully completed hundreds of projects in Southwestern Michigan.

As a growing general contractor offering construction management, general contracting, design/build and maintenance agreement services, you can imagine that the number of moving parts to track can get pretty overwhelming. Now imagine what that was like doing it all manually!

In 1999, company president, Daniel Shelton, wisely determined that it was time to move the company's technology forward and began a search for a construction accounting program to meet his company's unique needs. They chose to implement ComputerEase, mainly based upon the product's versatil-

ity. "There are a wide variety of modules and each module offers enough diversity and functionality to be a great fit for us", says Gail Kabel, Accounting Manager.

"Our greatest improvement was in Payroll processing, but we got so much more."

Anyone who has processed payroll knows what a horribly tedious task it can be. "The first time I ran a payroll from the system, I couldn't believe how much time it saved."

"I know you can calculate a measureable payback of software by looking at the number of man hours saved. But to me, the more important part is how much information we now have available at our fingertips. That's priceless — how can you measure that?"

Taking the end-user into account.

Every year, ComputerEase offers an updated version with new enhancements. The majority of these enhancements are based upon suggestions made by end users.

We asked Gail what was on her wish list for this year?

"Nothing, it has everything a construction company needs to run its business well. I recently started using the Subcontract Module and fell in love with it. Well, maybe I would suggest a couple of report tweaks in that module ..."

**Editor's Note: We've entered Gail's suggestion as an enhancement request and are waiting to see it in an upcoming release!*

"Great enhancements, and always something new. The journey never ends, it just keeps getting better and better."



*** Gail Kabel ***

"On a personal level, implementing ComputerEase has helped me grow and made me better at my career. Looking back now, I had no formal accounting training at the time and wasn't all that computer literate. I had the opportunity to set up the software — which was easy to do. And the continued use of the program and working with Common Sense Solutions has only made me better at what I do and more of an asset to the company."

MORE THAN AN ACCOUNTING PROGRAM, WE GOT A BACK-UP TEAM

By Gail Kabel, Shelton Construction

I can't say enough about Common Sense Solutions.

One reason we went with you is because you have local training available, and that's important to us. The initial training we received was great, as is the ongoing support. Not only do I get a quick response, I get a **satisfactory** response. The staff knows their stuff.

Our outside CPA has called with questions on a number of occasions, and he was extremely impressed. That says something when experts in their field can be impressed, too.

It's great that you also have knowledgeable technical support as part of the team. We had a problem with our backup and were worried

about losing critical data. Your staff was able to help us restore the missing data so nothing was lost.

Having that kind of support is invaluable. Even if I don't need you every day or every month, I know that support is there. You're my backup team for day-to-day, in-house problems as well as helping me to learn.